

22 March 2010

Siemens acquisition of Eden Technology brings value-added solutions in Product Lifecycle Management, Asset Management and Civil & National Security domains

Siemens in Australia and New Zealand has acquired Eden Technology Pty Ltd into the Siemens IT Solutions and Services (SIS) business, further building on their reputation of delivering end-to-end solutions in the **Product Lifecycle Management (PLM)**, **Asset Management (AM)** and **Civil & National Security (CNS)** domains.

Eden Technology Pty Ltd is a specialist technology company with 30 years experience in the local market, delivering innovative software solutions and services to the defence, maritime and evidence management industries. Katrina Doring, CEO of Eden Technology says "this is an exciting development for Eden and our customers. We have been delighted with the success of our products in Australia and overseas and see this as an opportunity to expand our products into new markets. Together we will be able to provide a more comprehensive IT solution in the defence and security sectors. Our customers will benefit from an accelerated R&D program both locally and abroad through synergies with the global Siemens SIS organisation.

Subject to completion and regulatory approvals, this acquisition will further strengthen Siemens' position as a leading local provider of innovative PLM, Asset Management, Border Control and Security solutions in the Australian market.

The SIS portfolio provides offerings that support the integration of asset performance management, configuration management and integrated logistics support to lower operational costs while dramatically improving the performance of assets. In addition, this acquisition will also further enhance the local capabilities of SIS for Civil and National Security authorities in Australia.

The need to constantly improve asset performance is a key business requirement as efficient technical and organisational processes increase productivity, reduce loss and improve the efficiency of deployed assets. "The ongoing requirement to improve an organisations' asset performance reinforces the need for configuration and product data accuracy" says Steve Conolly, Head of SIS for Australia and New Zealand.

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“Efficiencies are gained when an organisation achieves total visibility of their critical business information, such as operating procedures, training and technical materials, service bulletins and maintenance procedures. Our solutions enable businesses to achieve accurate data sharing and timely information flow so that higher levels of productivity are continuously achieved.

“Our solutions also enhance the ability to design, build, maintain, repair and overhaul an organisation’s assets to further drive efficiencies throughout its product lifecycle.

“Our customer base includes Australian defence organisations, several overseas navies, customs services and police. These government agencies rely on our solutions and services every day to perform the critical work they do in protecting their nation’s security.”

The SIS portfolio continues to strengthen as the business focuses on developing more innovative technology to help make the investments of customers and strategic partners more efficient, effective and productive.

The strength of the Siemens portfolio and our strong local knowledge in the areas of **water, energy, environment, healthcare, productivity, mobility, safety** and **security** result in innovative IT solutions specifically tailored to the unique needs of each industry.

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For more information, please contact Siemens in Australia on 137 222 and in New Zealand on +64 9 580 5500 or visit www.siemens.com.au

About Siemens in Australia and New Zealand

Siemens commenced operations in Australia in 1872 and in New Zealand in 1876. Siemens is now recognised as one of the most reliable and trusted brands in the region. With well-established businesses in both Australia and New Zealand, Siemens is a diversified technology-based solutions provider specialising in the areas of water, energy, environment, healthcare, productivity, mobility, safety and security. At the end of fiscal 2008 (September 2008), Siemens achieved AUD 1.875 billion in sales with 3,336 employees. In fiscal 2009, revenue from the Portfolio totalled about EUR23 billion, making Siemens the world’s largest supplier of ecofriendly technologies. In the same period, the company’s products and solutions enabled customers to reduce their CO₂ emissions by 210 million tons. This amount equals the combined annual CO₂ emissions of New York, Tokyo, London and Berlin. Siemens in Australia and New Zealand is part of the Siemens global network of innovation which operates in 190 countries throughout the world.

Media release issued by Burson-Marsteller on behalf of Siemens.

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